

Notification of product changes

All the amended clauses and premiums of Car Insurance listed below shall be effective as 1 March 2019

	Current Content	Amended Content
A. Policy wording of Car insurance (Physical damage)		
	Change layout of wording as per regulation of Ministry Of Finance and rearrange Additional Clauses/Supplementary Conditions according to frequency of use.	
	Include 5 sections: SECTION I – GENERAL PROVISION SECTION II – SCOPE OF COVERAGE SECTION III – INSURANCE EXCLUSIONS AND & COMPENSATION DEDUCTION SECTION IV – SUPPLEMENTARY CONDITIONS SECTION V - NOTICE OF ACCIDENT AND CLAIM FOR COMPENSATION	Include 4 sections: SECTION I – INTERPRETATION SECTION II – GENERAL PROVISION SECTION III – SPECIFIC PROVISION SECTION IV - SUPPLEMENTARY CONDITIONS
Section I - Interpre	Article 1 – Clause 1: Include 8 terms explained	Append 12 new terms: The insurance buyer; The Insured; Truck; Trailers or semi-trailers; Tractor; Car; Passenger Car; Bus; Pickup Truck; Vehicles carrying both passengers and cargo; Driving practice vehicles; Insurance Premium. And modify 3 terms as follows:
	“Baoviet”	Append in “Baoviet” term: established, organized and operated in accordance with relevant laws for insurance business
	“The Automobile Owner”	Append in “The Automobile Owner” term: legally uses, and include individuals and organizations which are actual owners
	“Automobile”	“Automobile”: according to regulation of TCVN (Standards, Metrology and Quality of Vietnam) for mean of road transport including: type, definition and current terminology
Section III- Article 3 – Clause 1	Accept insurance contract AUTO-recovery on condition that automobile owner paid insurance premium.	Not allow insurance auto-recovery. According to new regulation, car assessment is required and recovery is valid only by written consent (issued by Baoviet).

Article 4, Clause 1, Point 1.2	In Article 2: Insurance Contract: Automobile owner is required to give information for Baoviet	Append in rights and responsibility of Baoviet that: Baoviet has right to check and assess automobile's condition before accepting insurance.
Article 5, Clause 2, Point 2.6, Item 2.6.3	Accident notification: Within 05 days and by written document	Besides written document, append: or other method as per Baoviet regulation (email, app...to meet 4.0 trend)
Article 7, Clause 1, Point 1.2, Item b	Claim document: Not accept notarized copy to replace the original.	For vehicle registration, also accept: a valid copy of the bank / credit institution.
Article 2, Clause 2	Coincident insurance upon insurance contracts: Where the same entity enters into two or more different Insurance Contracts / Insurance Certificates / Insurance Policies	Coincident insurance upon insurance contracts: where the same entity enters into contracts with 2 different insurance company (2 contracts at the same company are not coincident insurance). Baoviet will apply compensation rule as per Law on Insurance Business (not exceed the car market value) In addition, append: UN-coincident insurance upon insurance contracts, insurance company is responsible to make compensation according to agreed insurance contract (with customers).
Article 9, Clause 2		Append new regulation: The time limit for lodging a complaint about Bao Viet's compensation decision is 90 days from the date the vehicle owner receives Bao Viet's compensation notice.
Article 10, Clause 1	Scope of coverage	Append: - off-center: Receive insurance when the vehicle is tilted and damaged (not overturned) - prolonged disputes in practice - fall of the whole vehicle: specifies not to drop the vehicle's part (for example, to drop the front bumper, to hold the pickup truck; - destructive behavior of others: clearer according to market practices.
Article 10, Clause 2, Point 2.2	Rescue fee: maximum 10% of sum insured.	Append: maximum 10% of sum insured of that automobile.
Article 11, Clause 2	Excluding case that Inspection certificate is absent	Append: Exclude case that Inspection certificate is absent except for new cars waiting for registration and not exceeding 30 days from the effective date of insurance
Article 11, Clause 3	Excluding driver does not have qualified driving license (or legal document to prove driver's capability to control special vehicles)	Append: - Being deprived of the right to use a Driving License for a definite or indefinite period, it

		<p>is considered that there is no driving license.</p> <ul style="list-style-type: none"> - does not apply to learners driving on driving practice cars, driving examinations on cars.
Article 11, Clause 4	Excluding Driver is under influence of alcohol (no need to exceed the prescribed concentration).	Append: exclude only when alcohol concentration exceeds 50 milligrams per 100 milliliters of blood or 0.25 milligrams per liter of breathing
Article 11, Clause 5	Excluding when Driver driving on restricted road, ...	Append: going in the opposite direction of a one-way street, going in the opposite direction on the road with the "Prohibited reverse traffic" sign, turning or turning at a place where it is prohibited, not complying with the traffic signal's signal or not following the command of traffic controllers and vehicles at night without lighting equipment as prescribed.
Article 11, Clause 6		Append: Illegally towing other vehicles
Article 11, Clause 7	The automobile carried illegal combustibles and explosives or goods illegally	Append: with conclusion of authorities
Article 11, Clause 9	War	Append: terrorism
Article 11, Clause 11	Excluding Electrical breakdown or any equipment components, machines which is not due to accidents	Append: Damage to electrical equipment, air conditioners, electrical tools or parts of electrical equipment, regulating due to overload, over pressure, short circuit, self-heating, electric arc or electrical leakage due to any cause;
Article 11, Clause 17	Losses to supplementary components not assembled by the manufacturer (unless otherwise agreed)	Amend and append: does not include equipment to protect the vehicle: alarm system, front bumper, rear bumper) and loss of cars due to equipment installed on the vehicle in addition to the equipment of the manufacturer has installed Assemble except for additional equipment according to regulations.
Article 13, Clause 1, Point 1.1	Compensation rules for partial loss is "New for Old" (if unable to repair).	<p>Append:</p> <ul style="list-style-type: none"> - in case it cannot be repaired to ensure technical safety when operating according to manufacturer's standards; - Regulations of direct payment for repair workshops in case of guarantee of BV payment
Article 13, Clause 4	Application rule for deduction, additional deductible, general deductible is unclear	Append: Principle of application of deduction and deductible: In case that loss at the same time is applied deduction in Article 15, additional deductible in Article 14 and general

		deductible under the provisions of Part IV of the additional provisions BV shall apply additional deductible of additional terms then deduction and finally general deductible.
Article 15, Clause 1, Point 1.1	Late accident notification (after 5 days): apply deduction of 5%	New regulation: apply deduction of 10%
Article 15, Clause 1, Point 1.2	Deduction: <ul style="list-style-type: none"> - Exceed 10% of speed limit: apply deduction of 5% - Car owner move automobile (from accident scene) without permission: apply deduction of 5% - Car owner dismantle or repair without permission: apply deduction of 30% 	New regulation: <ul style="list-style-type: none"> - Exceed 20% of speed limit: apply deduction of 25% - Car owner move automobile (from accident scene) without permission: apply deduction of 10% - Car owner dismantle or repair without permission: apply deduction of 25%
Article 15, Clause 1, Point 1.3	Deduct from 50% to 100% of compensation amount in case that The car owner doesn't reserve the right to complaint to third party Deduct 5% of compensation amount in case that The car owner is dishonest	Deduct up to 100% of compensation amount in case that The car owner doesn't reserve the right to complaint to third party Deduct up to 100% of compensation amount in case that The car owner is dishonest
Article 15, Clause 1, Point 1.4	Deduction in case of speed limit excess: allow excess from 10% to 50% of allowed speed	New regulation: allow excess from 10% to under 50% of allowed speed
Section IV, Article 2	Repair at genuine authorized garage insurance: The car owner has right to appoint garage	New regulation: The car owner has NO right to appoint garage (A genuine garage is chosen by Baoviet)
Section IV, Article 4	Stolen Component Insurance: stolen component is unclearly prescribed, including key loss or not	New regulation: loss of parts attached to the vehicle according to the manufacturer's design and eliminating the loss of the car key, remote control.
Section IV	Stolen Component Insurance and Flooded automobile Insurance: additional deduction of each supplementary clause do not apply together with other deduction	New regulation: Beside additional deduction of each supplementary clause, a general deduction is also applied
B. Premium		
Premium rate (VAT incl.) of non-transporting car	1/ For 1 year protection Non-transporting cars.	1/ For 1 year protection Non-transporting cars are divided into different specific subgroups based 4 criterias: <ul style="list-style-type: none"> - Number of seaters: under 9 seaters vs above 9 seaters - Purpose: Business Enterprise (Organisation)vs Individual private cars - Sum- Insured: Under 600mil VND vs from 600 mil to 1,500 mil VND vs above 1,500 mil VND

		- Bao Viet branches (Place of insurance issuance): Group I, Group II, Group III.																						
	2/ For 2 year protection Premium rate = Premium rate of 1 year protection x 2 x 85%	2/ For 2 year protection Premium rate = Premium rate of 1 year protection x 2 x 90%																						
	3/ For 3 year protection Premium rate = Premium rate of 1 year protection x 3 x 80%	3/ For 3 year protection Premium rate = Premium rate of 1 year protection x 3 x 85%																						
No- Claim Discount	<p>The insurance premium will be discounted for the following year(s) if there is no claim made for the insured car in the previous year(s).</p> <table border="1"> <thead> <tr> <th>No claim made in the previous year(s)</th> <th>Discount of the basic rate for the following year(s)</th> </tr> </thead> <tbody> <tr> <td>1 year</td> <td>10% discount</td> </tr> <tr> <td>2 consecutive years</td> <td>20% discount</td> </tr> <tr> <td>3 consecutive years</td> <td>25% discount</td> </tr> </tbody> </table>	No claim made in the previous year(s)	Discount of the basic rate for the following year(s)	1 year	10% discount	2 consecutive years	20% discount	3 consecutive years	25% discount	<p>The insurance premium will be discounted for the following year(s) if there is no claim made for the insured car in the previous year(s).</p> <table border="1"> <thead> <tr> <th>No claim made in the previous year(s)</th> <th>Discount of the basic rate for the following year(s)</th> </tr> </thead> <tbody> <tr> <td>1 year</td> <td></td> </tr> <tr> <td><i>No loss</i></td> <td>15% discount</td> </tr> <tr> <td><i>Under 30%</i></td> <td>10% discount</td> </tr> <tr> <td><i>From 30% to under 40%</i></td> <td>5% discount</td> </tr> <tr> <td>2 consecutive years</td> <td>20% discount</td> </tr> <tr> <td>3 consecutive years</td> <td>25% discount</td> </tr> </tbody> </table>	No claim made in the previous year(s)	Discount of the basic rate for the following year(s)	1 year		<i>No loss</i>	15% discount	<i>Under 30%</i>	10% discount	<i>From 30% to under 40%</i>	5% discount	2 consecutive years	20% discount	3 consecutive years	25% discount
No claim made in the previous year(s)	Discount of the basic rate for the following year(s)																							
1 year	10% discount																							
2 consecutive years	20% discount																							
3 consecutive years	25% discount																							
No claim made in the previous year(s)	Discount of the basic rate for the following year(s)																							
1 year																								
<i>No loss</i>	15% discount																							
<i>Under 30%</i>	10% discount																							
<i>From 30% to under 40%</i>	5% discount																							
2 consecutive years	20% discount																							
3 consecutive years	25% discount																							
Premium discount on Quantity	<p>The insurance premium will be discounted for large quantity of insured cars.</p> <table border="1"> <thead> <tr> <th>Numbers of insured cars</th> <th>Maximum discount</th> </tr> </thead> <tbody> <tr> <td>From 5 to 15 cars</td> <td>10%</td> </tr> <tr> <td>From 16 to 30 cars</td> <td>15%</td> </tr> <tr> <td>From 31 to 50 cars</td> <td>20%</td> </tr> <tr> <td>More than 51 cars</td> <td>25%</td> </tr> </tbody> </table>	Numbers of insured cars	Maximum discount	From 5 to 15 cars	10%	From 16 to 30 cars	15%	From 31 to 50 cars	20%	More than 51 cars	25%	<p>Phí Bảo hiểm sẽ được giảm khi tham gia bảo hiểm với số lượng xe lớn.</p> <table border="1"> <thead> <tr> <th>Numbers of insured cars</th> <th>Maximum discount</th> </tr> </thead> <tbody> <tr> <td>From 5 to 15 cars</td> <td>5%</td> </tr> <tr> <td>From 16 to 30 cars</td> <td>10%</td> </tr> <tr> <td>From 31 to 50 cars</td> <td>15%</td> </tr> <tr> <td>More than 51 cars</td> <td>20%</td> </tr> </tbody> </table>	Numbers of insured cars	Maximum discount	From 5 to 15 cars	5%	From 16 to 30 cars	10%	From 31 to 50 cars	15%	More than 51 cars	20%		
Numbers of insured cars	Maximum discount																							
From 5 to 15 cars	10%																							
From 16 to 30 cars	15%																							
From 31 to 50 cars	20%																							
More than 51 cars	25%																							
Numbers of insured cars	Maximum discount																							
From 5 to 15 cars	5%																							
From 16 to 30 cars	10%																							
From 31 to 50 cars	15%																							
More than 51 cars	20%																							
Offer for existing customers	<p>The premium will be discounted by 10%. This offer is applicable for customer(s) who have existing contract(s) of other insurance product(s) at BaoViet or who will apply for other insurance products together with automobile insurance.</p>	Not available																						

Important note

Car Insurance is underwritten by Bao Viet Insurance Corporation, 104 Tran Hung Dao Street, Hoan Kiem District, Hanoi, Vietnam. It is not an obligation of or guaranteed by HSBC Bank (Vietnam) Ltd. The information of this product may be amended by Bao Viet Insurance Corporation from time to time and HSBC Bank (Vietnam) Ltd. shall not be responsible for such amendment.