#### HSBC BANK (VIETNAM) LTD.

### SUMMARISED INTERIM FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2019

SUMMARISED INTERIM BALANCE SHEET			
ASSETS	As at 30.06.2019 VND million	As at 31.12.2018 VND million	
	425.050	201 775	
Cash on hand  Balances with the State Bank of Vietnam	435,958	391,775	
	9,751,083	11,521,295	
Placements with and loans to other credit institutions Placements with other credit institutions Loans to other credit institutions	<b>50,903,953</b> 50,233,953 670,000	<b>33,532,737</b> 33,452,737 80,000	
Derivatives and other financial assets	17,190	8,578	
Loans and advances to customers Loans and advances to customers Provisions for credit losses on loans and advances to customers	<b>42,934,307</b> 43,568,705 (634,398)	<b>44,111,305</b> 44,703,632 (592,327)	
Investment securities Available-for-sales investment securities Provision for diminution in value of investment securities	<b>7,735,705</b> 7,735,705	<b>9,338,557</b> 9,338,557	
Fixed assets Tangible fixed assets Historical cost Accumulated depreciation Intangible fixed assets Historical cost Accumulated depreciation Accumulated depreciation Accumulated amortisation	96,685 93,751 206,725 (112,974) 2,934 6,019 (3,085)	85,809 82,261 186,819 (104,558) 3,548 6,019 (2,471)	
Other assets Other receivables Accrued interest and fee receivables Deferred tax assets Other assets TOTAL ASSETS	1,098,937 387,607 481,603 24,544 205,183	1,742,588 720,083 718,117 134,824 169,564 100,732,644	
LIABILITIES AND EQUITY			
Borrowings from the Government and the State Bank of Vietnam	142,160	-	
Placements and borrowings from other credit institutions Placements from other credit institutions Borrowings from other credit institutions	<b>1,751,044</b> 1,632,151 118,893	<b>1,984,091</b> 1,904,776 79,315	
Deposits from customers	96,589,131	85,072,414	
Other liabilities Fee and interest payables Other liabilities	<b>2,712,934</b> 66,682 2,646,252	<b>1,532,882</b> 70,355 1,462,527	
TOTAL LIABILITIES	101,195,269	88,589,387	
OWNER'S EQUITY Contributed capital Reserves Retained earnings	<b>11,778,549</b> 7,528,000 2,169,066 2,081,483	<b>12,143,257</b> 7,528,000 2,169,066 2,446,191	
TOTAL EQUITY	11,778,549	12,143,257	
TOTAL LIABILITIES AND EQUITY	112,973,818	100,732,644	
OFF BALANCE SHEET ITEMS			
CONTINGENT LIABILITIES Letters of credit commitments Other guarantees	<b>15,424,840</b> 7,597,343 7,827,497	<b>17,311,987</b> 9,961,190 7,350,797	
COMMITMENTS Foreign exchange transactions commitments Buying foreign currency commitments Selling foreign currency commitments Cross currency swap contracts Undrawn loan commitments	<b>91,492,413</b> 86,762,514 42,809,654 42,777,790 1,175,070 4,729,899	<b>77,881,062</b> 74,897,364 37,423,664 37,414,417 59,283 2,983,698	

SUMMARISED INTERIM CASH FLOW STATEMENT (DIRECT METHOD)			
	For the six-month period ended		
CASH FLOWS FROM OPERATING ACTIVITIES	30.06.2019 VND million	30.06.2018 VND million	
Interest and similar income received	2,341,855	1,894,695	
Interest and similar expenses paid	(255,339)	(133,569)	
Fee and commission income received	480,275	403,429	
Net amount received from trading of foreign currency and securities	333,660	358,990	
Other income/(expenses)	15,207	(3,516)	
Recovery of written off bad debts	22,514	22,247	
Payments to employees and for administrative expenses	(1,463,578)	(1,252,580)	
Business income tax paid	(369, 154)	(269,860)	
NET CASH FLOWS FROM OPERATING ACTIVITIES			
BEFORE CHANGES IN WORKING CAPITAL	1,105,440	1,019,836	
Changes in operating assets			
(Increase)/decrease in placements with and loans to other credit institutions Decrease/(increase) in held-for-trading securities and available-for-sales	(590,000)	572,044	
investment securities	1,574,307	(697,036)	
Increase in derivatives and other financial assets	(8,612)	(28,916)	
Decrease/(increase) in loans and advances to customers	1,134,927	(1,740,609)	
Utilisation of provision for losses on loans and advances to customers	(9,885)	(12,126)	
Decrease in other operating assets	628,269	99,487	
Changes in operating liabilities			
Increase in borrowings from the Government and the State Bank of Vietnam	142,160	-	
(Decrease)/increase in placements and borrowings from other credit institutions	(233,047)	359,204	
Increase in deposits from customers	11,516,717	19,610,097	
(Decrease)/increase in other operating liabilities	(181,144)	16,607	
NET CASH FLOWS FROM OPERATING ACTIVITIES	15,079,132	19,198,588	
CASH FLOWS FROM INVESTMENT ACTIVITIES			
Purchase of fixed assets	(23,953)	(6,330)	
Proceeds from the disposal of fixed assets	8	387	
NET CASH FLOWS FROM INVESTMENT ACTIVITIES	(23,945)	(5,943)	
CASH FLOWS FROM FINANCING ACTIVITIES Dividends paid	-	(756,089)	
NET CASH FLOWS FROM FINANCING ACTIVITIES		(756,089)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	15,055,187	18,436,556	
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	45,365,807	35,450,720	
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD			
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	60,420,994	53,887,276	

MOVEMENTS IN OWNER'S EQUITY					
	Contributed	Reserve to supplement	Financial	Retained earnings	Total
	capital VND million	contributed capital VND million	reserves VND million	VND million	VND million
As at 1 January 2018	7,528,000	633,391	1,165,399	1,860,137	11,186,927
Profit for the year	-	-	-	2,468,507	2,468,507
Dividend paid (*)	-	-	-	(1,512,177)	(1,512,177)
Appropriation to reserves		123,425	246,851	(370,276)	_
As at 31 December 2018	7,528,000	756,816	1,412,250	2,446,191	12,143,257
Profit for the period	-	-	-	1,275,477	1,275,477
Dividend declared (**)				(1,640,185)	(1,640,185)
As at 30 June 2019	7,528,000	756,816	1,412,250	2,081,483	11,778,549

SUMMARISED INTERIM INCOME STATEMENT	

	For the six-m	onth period ended
	30.06.2019 VND million	30.06.2018 VND million
Interest and similar income Interest and similar expenses	2,118,217 (251,666)	1,712,487 (121,511)
Net interest income Fee and commission income Fee and commission expenses	<b>1,866,551</b> 611,119 (117,851)	<b>1,590,976</b> 532,808 (115,868)
Net fee and commission income	493,268	416,940
Net gain from dealing in foreign currencies	325,798	346,880
Net gain from trading of held-for-trading securities	7,862	8,607
Net gain from trading of investment securities Other incomes Other expenses	- 47,418 (9,808)	<b>37,671</b> 29,523 (10,406)
Net other income	37,610	19,117
Operating expenses	(1,079,022)	(968,243)
Operating profit before provisions for credit losses	1,652,067	1,451,948
Provisions for credit losses	(51,963)	(36,763)
Profit before tax Business income tax – current Business income tax – deferred	1,600,104 (214,347) (110,280)	1,415,185 (184,800) (100,345)
Business income tax	(324,627)	(285,145)
Net profit after tax	1,275,477	1,130,040

## FINANCIAL RATIOS

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	VND million, %	VND million, %
Contributed capital	7,528,000	7,528,000
Total assets	112,973,818	100,732,644
Capital adequacy ratio	14%	14%
Overdue loan	732,576	661,110
Non-performing loans	348,526	332,397
Loans to deposit ratio	42%	49%
Overdue guarantee balance/Total guarantee balance	0%	0%
Overdue loan balance/Total loan balance	0.80%	0.88%
Non-performing loan balance/Total loan balance	0.38%	0.44%
The liquidity reserve ratio	49%	26%
Solvency ratio – 30 days		
- In VND	Qualify	Qualify
- In other currencies	Qualify	Qualify
	For the six-r	nonth period ended
	30.06.2019 VND million	30.06.2018 VND million
Total deposits received	1,534,188,979	1,495,104,227
Total loans disbursed	56,309,112	52,640,226
Total loans collected	56,933,930	51,089,545
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The summarised interim financial statements were approved by the Bank's Legal Representative on 22 August 2019.

#### REPORT ON REVIEW OF THE SUMMARISED INTERIM FINANCIAL INFORMATION TO THE MEMBERS' COUNCIL OF HSBC BANK (VIETNAM) LTD.

The accompanying summarised interim financial statements have been prepared on 22 August 2019, from page 3 to page 9 which comprise the summarised interim balance sheet as at 30 June 2019, the summarised interim income statement, the summarised interim financial statements of HSBC Bank (Vietnam) Ltd. ("the Bank") for the six-month period then ended, on which we have reviewed and issued an unqualified auditor's review conclusion dated 22 August 2019. The reviewed interim financial statements and the summarised interim financial statements do not include the impact of subsequent events that occurred after the date of our above mentioned auditor's review report.

The summarised interim financial statements did not include all disclosures of the interim financial statements which are required by Vietnamese Accounting Standards, the Vietnamese Accounting System and applicable regulations on preparation and presentation of financial statements for credit institutions operating in Socialist Republic of Vietnam. Therefore, the reading of the summarised interim financial statements of the reading of the reviewed interim financial statements of the Bank.

#### The Legal Representative's Responsibility to the summarised financial statements

The Bank's Legal Representative is responsible for the preparation and presentation of the summarised interim financial statements in accordance with the criteria as required by regulations. Auditor's Responsibility

# Our responsibility is to express a conclusion on the summarised interim financial information based on our procedures which were performed in accordance with Vietnamese Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" and the relevant requirements of Vietnamese Auditing Standard No. 810 – Services on the summarised financial statements.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying summarised information which were derived from the reviewed interim financial statements for the six-month period ended 30 June 2019 of the Bank are not consistent, in all material respects, with reviewed interim financial statements, in accordance with the criteria as required by regulations.

#### Other matter

uditor's review report on summarised interim financial statements is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English copies, the Vietnamese copy shall take precede

For and on behalf of PwC (Vietnam) Limited

Ngoven Hoang Mari Audit Practising Licence No. 0849-2018-006-1

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