Flexible instalment with the preferential fee.

| Credit card type | Tenor (month) | Group 1 |  | Group 2 |  | Group 3 |  | Group 4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Conversion fee (*) | Monthly interest rate (**) | Conversion fee (*) | Monthly <br> interest <br> rate (**) | Conversion fee (*) | Monthly interest rate (**) | Conversion fee (*) | Monthly interest rate (**) |
| - TravelOne Card | 3 | 1.99\% | 0.00\% | 2.49\% | 0.00\% | 2.99\% | 0.00\% | 3.49\% | 0.00\% |
| - Visa Platinum | 6 | 3.99\% | 0.00\% | 4.49\% | 0.00\% | 5.49\% | 0.00\% | 5.99\% | 0.00\% |
| Card | 9 | 4.99\% | 0.00\% | 5.49\% | 0.00\% | 6.49\% | 0.00\% | 6.99\% | 0.00\% |
| - Visa Cash | 12 | 5.99\% | 0.00\% | 6.49\% | 0.00\% | 7.49\% | 0.00\% | 7.99\% | 0.00\% |
| - Premier | 24 | 5.74\% | 0.75\% | 6.24\% | 0.75\% | 7.24\% | 0.75\% | 7.74\% | 0.75\% |
| Mastercard ${ }^{\circledR}$ Credit Card | 36 | 5.49\% | 0.75\% | 5.99\% | 0.75\% | 6.99\% | 0.75\% | 7.49\% | 0.75\% |
|  | 3 | 1.49\% | 0.00\% | 1.99\% | 0.00\% | 1.99\% | 0.00\% | 2.99\% | 0.00\% |
|  | 6 | 3.99\% | 0.00\% | 4.49\% | 0.00\% | 4.49\% | 0.00\% | 5.49\% | 0.00\% |
| - Visa Classic | 9 | 4.99\% | 0.00\% | 5.49\% | 0.00\% | 5.49\% | 0.00\% | 6.49\% | 0.00\% |
| LiveFree Card | 12 | 5.99\% | 0.00\% | 6.49\% | 0.00\% | 6.49\% | 0.00\% | 7.49\% | 0.00\% |
|  | 24 | 5.74\% | 0.50\% | 6.24\% | 0.50\% | 6.24\% | 0.50\% | 7.24\% | 0.50\% |
|  | 36 | 5.49\% | 0.50\% | 5.99\% | 0.50\% | 5.99\% | 0.50\% | 6.99\% | 0.50\% |

*Conversion fee is applicable for each customer group as defined below

- Group 1: Customers who have their credit cards opened more than 3 months, register for an installment plan via HSBC Vietnam Mobile App and have settled full monthly payment in the last 6 months, not yet have any Spend Instalment at HSBC
- Group 2: Customers who have their credit cards opened more than 3 months, register for an installment plan via HSBC Vietnam Mobile App and have settled full monthly payment in the last 6 months, have any Spend Instalment before at HSBC
- Group 3: Customers who have their credit cards opened less than 3 months or customers who register for an installment plan via HSBC Vietnam Mobile App and have partial payment for the monthly statement from 1 to 3 months in the last 6 months.
- Group 4: Customers who register for an installment plan via HSBC Vietnam Mobile App and have partial payment for the monthly statement from 4 to 6 months in the last 6 months.
${ }^{* *}$ Monthly Interest is calculated monthly as a percentage of the original Instalment amount until the instalment period ends.

