## HSBC

## Example for Spend Instalment:

Customer A opened an HSBC Platinum credit card on 01 December 2021 and from the card opened date, he always settled full payment for the monthly statements. Customer A used the HSBC Platinum credit card to make 02 purchases on 01 April 2022 with transaction value of VND 2,500,000 and VND 3,000,000. Customer A has a demand to convert into installment plan for the total amount of VND 5,500,000

- The conversion fee applied for Customer A will follow the tariff in Group 1 upon the tenor of 3 or 6 or 9 or 12 months respectively. An illustration for monthly installment amount is showed as below table:

| Instalment <br> period <br> (months) | Total instalment <br> amount (VND) | Instalment <br> conversion fee by <br> $\%$ | Instalment <br> conversion fee by <br> amount (VND) | Monthly <br> instalment amount <br> (VND) |
| :---: | :---: | ---: | :---: | :---: |
| $\mathbf{3}$ | $5,500,000$ | $1.99 \%$ | 109,450 | $1,833,333.33$ |
| $\mathbf{6}$ | $5,500,000$ | $3.99 \%$ | 219,450 | $916,666.67$ |
| $\mathbf{9}$ | $5,500,000$ | $4.99 \%$ | 274,450 | $611,111.11$ |
| $\mathbf{1 2}$ | $5,500,000$ | $5.99 \%$ | 329,450 | $458,333.33$ |

- The conversion fee and monthly interest for Customer A will follow the tariff in Group 1 upon the tenor 24 or 36 months

| Instalment <br> period <br> (months) | Total <br> Instalment <br> amount <br> (VND) | One-off <br> conversion <br> fee by \% | One-off <br> conversion fee <br> by (VND) | Monthly <br> Interest <br> (VND) | Monthly Instalment <br> amount including <br> monthly interest (VND) |
| :---: | :---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 4}$ | $5,500,000$ | $5.74 \%$ | 315,700 | 41,250 | $270,416.67$ |
| $\mathbf{3 6}$ | $5,500,000$ | $5.49 \%$ | 301,950 | 41,250 | $194,027.78$ |

